

## **Writing proposals in response to European calls**

The figure of the researcher has become more complex. In addition to knowing how to do research and how to translate the results of their efforts into scientific papers, the researcher must possess project management skills that include knowing how to monitor European, national, and regional funding opportunities, as well as how to develop projects in response to such calls.

The ongoing European programming 2021-2027 offers considerable opportunities for researchers who aspire to obtain more funds to finance their research.

Although only an introduction, this course aims to help PhD students develop certain project management skills, i.e. the search of funding opportunities, the analysis of the essential elements and requirements of the calls, and the preparation of a plan to communicate the results of their projects.

For these reasons, the course program is the following:

### **1. Lesson n.1 The funding opportunities offered by the European Union**

- 2021-2027 Programming period: rationale, main funds (Life, Horizon, CreativeEurope, Erasmus+, etc.)
- Who can fund my project? How Research Funding Works in the EU
- Sites to monitor in order to find calls that best match your research interests

### **2. Elements of project management – How to draft a project proposal? How to manage the project?**

- Essential elements of a project proposal to submit in response to European calls
- Brainstorming: from idea to the project.
- Project idea generation techniques.
- The search of partner / stakeholder analysis
- The Concept Note / Abstract of the project
- The project life cycle: initiation, planning, execution, monitoring, control, closure.
- Useful websites for project management

### **3. Horizon Europe:**

- The Characteristics of the program and its structural elements
- Work program
- Structure, rules, and timetable
- Templates and evaluation criteria